

Incentives, recognitions and much more...

Kitchen Fair offers our Consultants unlimited earnings potential, **incentives, prizes** and **trips** around the world and recognizes and rewards their efforts!



Live your dreams

Kitchen Fair offers an excellent Sales Compensation Plan that will allow you to achieve your short and long term financial goals. This generous plan has been developed to reward the Independent Consultant for their work and commitment to sell *Kitchen Fair* products.

With the *Kitchen Fair* opportunity you can live your dreams. Discover step-by-step the earning potential that *Kitchen Fair* offers and the incentives and rewards that you can enjoy from your efforts.

You are the owner of your time, author of your financial future, designer of your life and architect of your dreams. We know that you can achieve your set goals.

We wish you success and lots of good health to enjoy the rewards that *Kitchen Fair* has in store for you.

Do not wait any longer to live with style!



Prizes



Trips



Incentives

Kitchen Fair

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Compensation Plan



STEP 1

Independent Kitchen Fair Consultant

Start your career as a Consultant with a complete Career Kit, which includes the basic tools you need for your training needs and educational materials on how to demonstrate our products.

You Earn - 20% on all your personal sales.

STEP 2

Senior Consultant

Become a Senior Consultant when you personally sponsor a qualified Consultant who registers a minimum \$500 order which makes you eligible to earn the following commissions and additional bonuses:



You Earn - Your earnings increase to 25% on all your personal sales plus a Bonus for Personal Sales accumulated during the month.

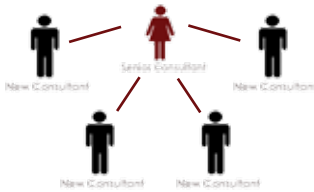
Personal Sales Bonus

Personal Sales	Bonus
\$1,500 - \$2,999.99	\$50
\$3,000 - \$4,499.99	\$100
\$4,500 and up	\$150

STEP 3

Sponsoring Bonus

When you sponsor new Consultants you earn a bonus on their personal sales.



Personal Sponsorship Bonus

- Receive 3% on the combined monthly sales of all your personal Consultants.
- You can increase your earnings up to 5% of the combined monthly sales of your personal Consultants when you personally sponsor a new Consultant who places a minimum \$500 order in the same month.

STEP 4

Become a Manager

As you start sharing the opportunity with those around you, your business will grow and you will be ready to lead an organization as a Manager.

How to qualify?

Requirement	Application Month	2nd Qualifying Month	3rd Qualifying Month
Minimum PS	\$500	\$500	\$500
Minimum TS	\$3,000	\$4,000	\$5,000
Minimum Sponsors	5 Personal Consultants	7 Consultants in your team	9 Consultants in your team

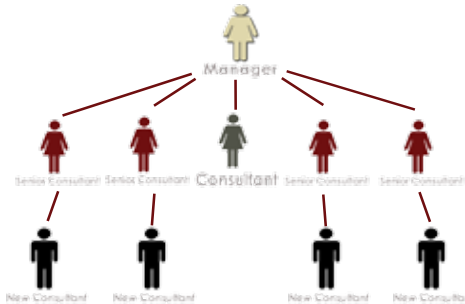
In the event that any of your direct or indirect Consultants in your down line also begin to qualify for the level of Manager during the same qualification period, the volume will be counted as follows:

Consultants in your down line qualifying to become a Manager	1st Month	2nd Month	3rd Month
Does the volume count?	Yes	No	No

STEP 5

Build your Organization

As Manager you now have your own organization. To maintain the Manager title you must generate a minimum of \$500 in personal sales (PS) and a minimum of \$5,000 in team sales (TS) on a monthly basis.



You Earn - 25% on all your personal sales plus the Personal Sponsorship Bonus mentioned in Step 3. In addition to these you will earn the following Manager Bonuses.

Manager Bonuses

Manager Bonus

Team Sales	Bonus
\$5,000 and up	5%

Doubled Personal Sales Bonus

Personal Sales	Bonus
\$1,500 - \$2,999.99	\$100
\$3,000 - \$4,499.99	\$200
\$4,500 and up	\$300

Performance Bonus

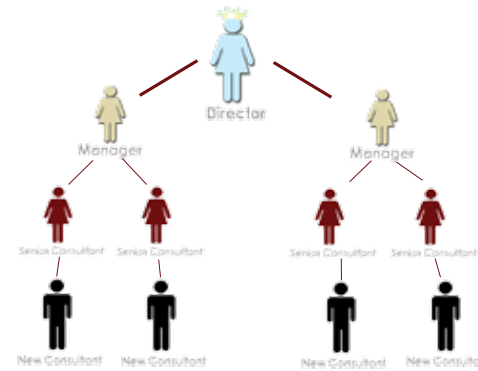
Team Sales	Bonus
\$8,000 - \$9,999.99	\$250
\$10,000 - \$14,999.99	\$400
\$15,000 - \$19,999.99	\$650
\$20,000 and up	\$900

STEP 6

Promote Leaders

Become a Director, Senior Director or Executive Director when you help others reach their Manager status.

Minimum Requirement of directly promoted out Managers	Director	Senior Director	Executive Director
Managers	1-2	3-4	5 or more



You Earn - 25% on all your Personal Sales, Personal Sponsorship Bonus, Manager Bonus, Performance Bonus and Doubled Personal Sales Bonus. In addition, you can earn up to 5% Organizational Bonus of the monthly team production of all your direct promote out Managers within your organization.

Organizational Bonus

A Director, Senior Director or Executive Director is eligible to receive a Bonus on the Monthly Team Sales of the first three generations of their directly promoted out Managers.*

		Director	Senior Director	Executive Director
Minimum Requirement of directly promoted out Managers		1-2	3-4	5 or more
BONUSES	1st. Generation	5%	5%	5%
	2nd. Generation		5%	5%
	3rd. Generation			5%

*To receive the 5% on the team sales promoted out Managers, a Leader must have a total of at least \$500 Personal Sales and \$10,000 Personal Team Sales during the same month. A 2.5% bonus will be earned if the leader has \$500 PS and \$5,000 to \$9,999.99 personal team sales during the same month.

Additional Benefits...

Income Leader Protection

Any Manager, Director, Senior Director or Executive Director that directly promotes a Manager and meets the minimum maintenance requirements will be able to count the Team Sales of the new Manager as part of their Team volume to receive the Manager Bonus, Performance Bonus and Organizational Bonus for a period of **three (3) consecutive months** starting the month that the new Manager is promoted.

Definitions

Personal Sales (PS): The total purchases that you make from the company. These are your customers and your personal purchases. Commissions and bonuses are paid on these purchases, not including taxes and shipping and handling.

Commissions: Profits earned through the compensation plan.

Consultant: To become a Consultant you must sign an Independent Consultant Agreement and purchase your Career Kit.

Senior Consultant: Title reached when you sponsor a Consultant who submits a minimum of \$500 PS. The new Consultant must register their first \$500 in PS on or before 1 month from the time their agreement is registered.

Manager in Qualification: Any Consultant that begins their 3 month qualification period to become a Manager.

Manager: Consultant who has reached the manager in qualification guidelines and has earned the Manager title recognized by the company. They will have to maintain a minimum of 5 Consultants in their team and reach the required monthly production.

Team: The total sales organization under a Consultant consisting of all direct and indirect sponsored Consultants.

Team Sales (TS): The total personal sales of the Manager and the direct and indirect Consultants of the team.

Director: One who has directly promoted 3 to 4 Managers who are active and meet the minimum monthly maintenance requirements.

Senior Director: One who has directly promoted 3 to 4 Managers who are active and meet the minimum monthly maintenance requirements.

Executive Director: One who has directly promoted 5 or more Managers who are active and meet the minimum monthly maintenance requirements.

Active Consultant: A Consultant is considered to be active when they place a minimum \$500 personal order during the month.

Leader: A Consultant with the title of Manager and above.

Monthly Maintenance Requirements for Leaders: Place a monthly minimum of \$500 in personal sales and a minimum of \$5,000 in team sales and have at least 5 total Consultants. If a Leader does not meet the minimum requirements for 2 months in a calendar year, they could lose the title and all the benefits associated with the position.

First Generation: Teams promoted directly from your own team. For example: You promote Manager B, therefore Manager B is your first generation.

Second Generation: Teams promoted directly from your First Generation. For example: Manager B promotes Manager C, therefore Manager C is your Second Generation.

Third Generation: Teams promoted directly from your Second Generation. For example: Manager C promotes Manager D, therefore Manager D is your Third Generation.

Grace Month: Any leader can maintain his title even when not meeting the minimum requirements for two "grace" months in a calendar year. A Manager in qualification has 1 grace month during their qualification period.